

TRANONT COMPENSATION PLAN

As a Tranont Associate and TranontLife Agent, you have access to a powerful suite of products that can help individuals everywhere achieve their financial and insurance related goals. As you promote and sell these products you will be compensated with an extremely competitive compensation and promotion program. You will be able to advance with Tranont through the various promotion levels while earning an income that will help you achieve your personal financial goals.

The following are the details associated with the Tranont Compensation Plan:

1 COMPENSATION

| Rank | Team Bonus | Car Bonus | Bonus Pools | Max Pools | Life Bonus | Preferred Contract % |
|-------------------------------------|------------|-----------|-------------------------------|---------------------|------------|----------------------|
| Associate | - | - | - | - | - | 30 |
| Executive | \$100 | - | - | - | - | 30 |
| Financial Consultant (FC) | \$100 | \$500 | - | - | - | 40 |
| 1 Star FC | \$200 | \$500 | - | - | - | 40 |
| 2 Star FC | \$300 | \$500 | - | - | - | 40 |
| Senior Financial Consultant (SFC) | \$500 | \$500 | MANAGEMENT POOL 4% - 1 Share | \$700 | \$100 | 50 |
| 1 Star SFC | \$1,200 | \$500 | MANAGEMENT POOL 4% - 2 Shares | \$1,000 | \$200 | 50 |
| 2 Star SFC | \$3,500 | \$500 | MANAGEMENT POOL 4% - 3 Shares | \$2,000 | \$300 | 50 |
| 3 Star SFC | \$5,500 | \$500 | MANAGEMENT POOL 4% - 4 Shares | \$3,000 | \$500 | 50 |
| Regional Financial Specialist (RFS) | \$10,000 | \$500 | MANAGEMENT POOL 4% - 5 Shares | \$4,000 | \$500 | 60 |
| Vice President | \$10,000 | \$500 | EXECUTIVE POOL 9% - 1 Shares | \$5,000 + \$4,000 | \$500 | 77 |
| Senior VP | \$15,000 | \$500 | EXECUTIVE POOL 9% - 2 Shares | \$10,000 + \$4,000 | \$500 | 77 + 1 |
| President | \$20,000 | \$500 | EXECUTIVE POOL 9% - 3 Shares | \$30,000 + \$4,000 | \$500 | 77 + 1 |
| CEO | \$25,000 | \$500 | EXECUTIVE POOL 9% - 4 Shares | \$100,000 + \$4,000 | \$500 | 77 + 1 |

2 RANK REQUIREMENTS

| Rank | Group Volume | Personal Sponsored | Max Leg % |
|-------------------------------------|--------------|--------------------|-----------|
| Associate | - | - | - |
| Executive | 300 | 3 | - |
| Financial Consultant (FC) | 1,200 | 3 | 65 |
| 1 Star FC | 2,500 | 3 | 60 |
| 2 Star FC | 5,000 | 3 | 60 |
| Senior Financial Consultant (SFC) | 7,500 | 4 | 50 |
| 1 Star SFC | 10,000 | 4 | 50 |
| 2 Star SFC | 20,000 | 4 | 50 |
| 3 Star SFC | 40,000 | 5 | 45 |
| Regional Financial Specialist (RFS) | 80,000 | 6 | 40 |
| Vice President | 120,000 | 7 | 40 |
| Senior VP | 200,000 | 8 | 40 |
| President | 400,000 | 9 | 40 |
| CEO | 1,000,000 | 10 | 40 |

3 BUILDER BONUS POOL

Receive 1 share in a 2% pool for every 6 people you personally sponsor

4 AGENT BASE SHOP COMPENSATION

| Rank | Preferred Contract % |
|-----------------------------------|----------------------|
| Agent | 30 |
| Financial Consultant (FC) | 40 |
| Senior Financial Consultant (SFC) | 50 |
| Vice President | 77 |
| Senior VP | 77 + 1 |
| President | 77 + 1 |
| CEO | 77 + 1 |

5 BASE SHOP OVERRIDES

| Level | Override % |
|-------------------------------------|------------|
| 1 st Generation Override | 15 |
| 2 nd Generation Override | 8 |
| 3 rd Generation Override | 4 |
| 4 th Generation Override | 2 |
| 5 th Generation Override | 2 |
| 6 th Generation Override | 1 |

6 BASE SHOP GUIDELINES – AGENT ONLY


| Agent | Financial Consultant | Senior Financial Consultant | Vice President |
|---|--|---|--|
| <ul style="list-style-type: none"> Personal Life License | <ul style="list-style-type: none"> 3 Team Life Licenses (Active) 2 Direct Life Licenses 20,000 Team Points 6,000 Personal Points | <ul style="list-style-type: none"> 3 Consecutive Months 10 Team Life Licenses (Active) 3 Licenses Separate Legs 60,000 Team Points Per Month 50% Max Leg % Rule with Licenses and Points | <ul style="list-style-type: none"> 3 Consecutive Months 15 Team Life Licenses (Active) 150,000 Team Points Per Month 50% Max Leg % Rule with Licenses and Points Maximum 50% Personal Points Builders Exchange |

Senior Executive Ranks

Senior VP
Three - 1st Generation VP's - 250,000 Points Base thru 1st, 3 Consecutive Months

President
Six - 1st Generation VP's - 500,000 Points Base through 1st, 3 Consecutive Months
or
750,000 Points Base through 1st, 3 Consecutive Months

CEO
Nine - 1st Generation VP's - 750,000 Points Base through 1st, 3 Consecutive Months
or
1,250,000 Points Base through 1st, 3 Consecutive Months



tranont[™] | life

7 COMPENSATION PLAN DETAILS

CAR BONUS DETAILS

- Car Bonus payment is limited to 1 car per household.
- Tranont will pay Associate up to the amount specified in the Car Bonus program.
- Tranont is not responsible for securing the vehicle, securing/paying the lease or securing/paying the loan payment of the vehicle associated with the Car Bonus program.
- Tranont will pay the Car Bonus to qualifying Associates as long as Associate is able to provide proof of purchase/lease/ownership on a quarterly basis or as requested by Tranont.
- Car Bonus will only be paid to individuals that purchase/lease a Jeep™ vehicle.
- If Associate is unable or unwilling to purchase a Jeep™ vehicle they will receive a \$250 monthly cash bonus only.
- Qualifying Jeep™ vehicles must be three (3) years old or newer at the time of purchase (the "Vehicle").
- Tranont is not responsible for securing the Vehicle, the Vehicle lease, or the Vehicle loan payment.
- Associate is solely responsible for any lease, loan payment, auto insurance, and/or service of the vehicle.
- Tranont or TranontLife is not responsible for any accident, dismemberment or death relating to driving or occupying any car associated with the Car Bonus program.
- Jeep™ is a registered Trademark of Chrysler Group LLC.

ADDITIONAL COMPENSATION PLAN DETAILS

- Personally Sponsored (PS): Includes any individual that you personally referred to Tranont at the Associate Level.
- Personal Volume (PV): Volume from an Associate's personal orders and orders from personally sponsored customers.
- Group Volume (GV): Associate's Personal Volume plus Volume within the Associate's entire sponsor genealogy.
- Group Volume calculations are subject to Leg % requirements outlined in the compensation table.
- Active: A Tranont Associate is Active if they have 100 PV within a given month.
- You must have at least 3 personally sponsored 'Active Associates' to qualify for commissions in the Tranont Compensation Program (*does not include Base Shop Compensation Program*).
- Commissions are calculated and paid on the 10th day of each month and are paid one full month in arrears.
- Commission qualifications must be met within the calendar month to be considered for commission payment.
- Bonus Pools: Tranont Bonus Pools will be paid up to the percentage outlined in the Tranont Compensation Table.
- Bonus Pools: Tranont Bonus Pools are calculated on total company Group Volume for a given month.
- In order to participate in the Tranont Compensation Plan, Associate must maintain a business that is free and clear of any disciplinary action.
- All income potentials are listed in this document for example purposes only and assume a fully maximized compensation structure and are not guaranteed in any way.
- Tranont Compensation Plan is subject to change at any time.
- Tranont is not obligated to provide written notice of any compensation updates or changes, however all efforts will be made to make Tranont Compensation Plan changes available at Tranont.com.
- Tranont provides a written disclosure outlining percentages of compensation paid at the various Tranont Ranks.
- Tranont Associates are required to renew their Associate membership with Tranont on an annual basis.
- TranontLife Agents are able to participate and advance through the TranontLife Base Shop Compensation only.